

Ask the questions below to determine if you should pursue and EDI project with EnTrust.

Why	do	we	need	to
do EDI?				

• What are the driving forces?

For example:

- Our customer is requiring us to do EDI
- We want to save on manual costs and eliminate errors.

Do I have a budget for the project?

 You need both an EDI provider (like SPS Commerce)

AND

 An integrator (like EnTrust)

Are we ready to devote resourcese to do this?

- You will need at least one SME ready to assist on the project
- You will need some IT resources occasionally

Do we have the right technology to do this?

- Is our ERP current enough to take on EDI?
- Do we have the technology stack required?
 - .NET 4.7.2
 - 150MD FreeSpace
 - Server 2016 or above
 - SQL Server2017 or above

How many customers can we integrate?

· Not all customers

- will be EDI capable, but you may have some larger customers who are
- surprised at what other customers you have that **ARE**

· You also might be

- 6 or EDI capableCould you have a
 - Phase II project that brings even more efficiency for your team?

- How many documents a month could we automate?
 - If the number is between 0-100 you may way to consider automation... if it's more than 100, you probably should consider it.